Cono Sur Winery takes its name from the shape of South America, the “Southern Cone”. The winery is located in Chimborongo which lies in the acclaimed Colchagua Valley of Chile. Founded in 1993, Cono Sur was conceived with the aim of creating innovative, premium wines that express the terroir, spirit and nature of New World wines. 2200 acres of grapes are grown in 40 different estate vineyards located north, south and in between. Cono Sur goes to any extreme to grow just the right grapes in just the right location with the goal of tapping the truest expression of terroir. Grapes are grown in these appellations: Elqui (one of the northernmost wine growing regions in Chile), Casablanca, Leyda/San Antonio, Colchagua, Cauquenes, Cachapoal, Maipo and Bio-Bio (one of the most southern of Chile’s wine growing regions).

Not satisfied to be just a face in the crowd, the team at Cono Sur started the Pinot Noir Project in 1999. The idea was to produce the best Pinot Noir in Chile. Later, that goal evolved into creating a world quality Pinot Noir, true to Burgundian tradition but also maintaining the expression of its New World roots. Cono Sur is now the largest producer of Pinot Noir in South America, and among the top five producers of Pinot Noir in the world. Martin Prieur of Domaine Jacques Prieur is a regular consultant for Cono Sur.

Innovation continues. Cono Sur was the first to produce and export Chilean Viognier, and the first to make Riesling with a Bio-Bio Valley Designation of Origin. Both are varietals that were previously barely known in Chile. They were the first winery in Chile to use synthetic cork, and the first to use Stelvin closure for the export market. In 1998 Cono Sur implemented Integrated Vineyard Management, a system which favors the use of natural alternatives to fertilize, prevent and control pests, diseases and weeds. For example, they use geese to control the common pest ‘burrito’. In 2000 they started their first organically managed vineyard and in 2003 they produced their first Certified Organic wine. Cono Sur was the first winery in South America to receive two ISO Certifications, one for quality assurance and one for environmental policies. In 2007, Cono Sur became the first winery in the world to achieve CarbonNeutral® delivery status on all its global exports of Cono Sur wines.

The Cono Sur winery is equipped with cutting edge technology, with a total capacity of 8.5 million liters in temperature controlled stainless steel tanks, and a temperature and humidity controlled ageing cellar holding up to four thousand barrels. They have a boutique winery adjacent especially designed for the vinification of their finest Pinot Noir. The best Pinot Noir grapes for their finest wines are harvested by hand and trodden by foot. Cono Sur is owned by the Guíllasasti and Larrain families, who also own the very well-known Concha y Toro winery. 2006 marked Cono Sur’s expansion into the US.

- **Bicicleta** is a tribute to the vineyard workers who travel the estate by bicycle, tending the vines using natural methods, in order to produce the best quality grapes. Sauvignon Blanc, Chardonnay, Viognier, Merlot, Carmenere, Pinot Noir and Cabernet Sauvignon.

- **Organic** Sauvignon Blanc, Chardonnay, Pinot Noir and Cabernet Sauvignon/Carmenere.

- **Reserva Especial**, from the gifted valleys of Chile, a selection of premium wines of high quality and excellence. The wines making up this range are noted for their consistency, personality and unique characteristics. Sauvignon Blanc, Pinot Noir and Cabernet Sauvignon.

- **20 Barrels**, sophisticated wines made with expression, talent and terroir. Named after the number of barrels originally selected for their production, this range benefits from the best estate vineyard plots, exacting vineyard management, talented winemaking and expressive varietal character. Pinot Noir and Cabernet Sauvignon.

- **Ocio** means leisure. A concept born in ancient times and deeply rooted in classic philosophy, Ocio is that sacred and well-earned pause after life stresses are subdued and your spirit is free to grow, contemplate and create. Pinot Noir.

- **Silencio**, the maximum potential of Cabernet Sauvignon from the Maipo Valley. Cono Sur’s new icon wine, Silencio leaves us speechless.